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based hospitals and diagnostic services, a vision to reach the patient population they live in. • focus is growing healthcare services through the • Asset-Lite model, which operates corporate polyclinics at Sri Lanka's leading IT park, with the launch of a digital platform wellness management program 22. www.hemas.com Distribution: Government-imposed price caps and price freezes have compressed • sales growth and operating margins due to increased sales and Cipla in its distribution portfolio. • government approved a 5% increase to the MRP of 48 molecules that were under price control. Morrisons (Pharmaceutical Manufacturing): • revenue on the pharmaceutical manufacturing plane at the loss of a major agency • underlying profitability improvement of 5% due to operating • efficiency meant a move towards new identity Morrison innovation announced in the third quarter. Hemas Hospital: Revenue growth of more than • 15% has continued to increase app downloads and brand visibility activities through increased surgical volume • epidemics, improved asset utilization, improved operating profit by more than 30%. • Ayubo.life, digital healthcare business, corporate healthcare performance and KKR Mn's EBIT. FY18 22 12,064 13,921 16,943 18,842 23.105 1.0 97 1,395 1,780 2,065 2,305 0 500 1,000 1,500 1,50 2,500 050 000 2,500 050 000 0,000 20,000 25,000 FY 14 FY 15 FY 16 FY 18 FY 18 Revenue EBIT Revenue +22.6% EBIT +11.6% 2018 Pharmaceutical Hospital 23. www.hemas.com • The domestic logistics industry is estimated at US\$8 billion to \$9 billion, and logistics operators are demanding more to end supply chain solutions • Market trends shift from traditional warehouse models to 3PL • Infrastructure development through ports, airports and highways, and FTZ adds total logistics capabilities. • Freight charges rose during the third and fourth quarters • Limited deep-sea berths offered at the Port of Colombo have a direct impact on volume growth • 75% of transportation volumes are transfers • The Port of Colombo serves as a major transfer hub for Sri Lanka's logistics and maritime industries in South Asia, with an 8% increase in domestic logistics growth of 2324 per year. www.hemas.com • integrated portfolio of container shipping, container operations, warehouses, projects and over-dimensional freight transport. • growth base of domestic and MNC 3PL key customers. • development of a state-of-the-art warehouse and container park, Spectrum Logistics City; 50-50 JV with GAC, a global 3PL provider • Collomb • appointed general agent for the fourth largest main liner Evergreen called in Port ofOvo, Far Shipping Line (FSL) singapore • operates the largest picker service in the Bay of Bengal • and NVOCC operator 'Asian Tiger Ships' through our mobility arm Marine Logistics, we secure new accounts and grow the capacity of logistics, warehouses and transportation 24 25. www.hemas.com Logistics: • Spectra, our joint venture has grown from 3PL service with increased processing volume for new customers. • launched a new state-of-the-art container yard in muturazawella industrial area on January 22, 2018. •-of-the-art logistics park is a \$10 million investment to consolidate warehouses, improve capacity and provide a range of new services to customers. Marine: The • processed at the Port of Colombo in 2014 has continued to improve, which has paid off in the transportation services business. Mobility Sector Performance and Highlights 949 1,931 2,814 193 496 836 0 1,000 2,000 FY 16 FY 17 FY 18 0 200 400 600 800 1 2018 Annual Revenue EBIT Mobility Segment Revenue (KKR Bn) and EBIT (KKR Mn) - FY18 25 Revenue +45.7% EBIT +85.3% Mobility Share 26. www.hemas.com •, in 2017, it reduced the growth rate of double-digit tourists to 3 percent. Declines in emerging markets in China, maldives, Middle East and Russia. •, the number of tourist arrivals in December rose 8.8 percent year-on-year to a monthly high, reversing a slump and decline in the previous seven months. • of graded hotel facilities growing with stock in the U.S. is growing much faster, but the informal sector is growing much faster. • tourism sector has been more than \$3 billion, but the contribution of the informal sector has not been captured, which is greatly undervalued. Initial development or underway for the sale of new foreign hotel brands such as ITC, Hyatt Regency, Ritz-Carlton, Marriott, and Sheraton. Sri Lanka hotel occupancy in 2012-2017 1.4 1.6 1.8 2.05 2.1 2014 2015 2016 2016 2016 2016 2012-2017 Hotel share tourist arrivals 2 2014 2014 71.2% 71.7% 74.3% 74.3% 74.3% 68.0% 2016 Source: Sri Lanka Tourism Development Bureau Sri Lanka Tourism Industry 26 27. www.hemas.com • ownership and operation of the hotel through its listed subsidiary Serendiv Hotels PLC • is a surprisingly travel joint venture with Dieelm Keller Group to develop a joint venture partnership with Minor Group to develop the Anantara and Arani • brands • Hemas Travel, Emirates and Malaysia Airlines appointed GSA to appoint • aviation representative services • of major airlines including, Evergreen Corporation Leisure, travel and aviation business HEMAS TRAVELS 27 28 private Taiwan airline subsidiary. www.hemas.com Leisure Travel and Aviation Performance and LTA Segment Revenue and EBIT Highlights at KKR Mn FY14 - FY18 4,246 4,302 4,172 497 189 0 100 200 300 300 400 500 0 1,000 2,000 3,000 3,000 FY 16 FY 17 FY 18 FY 18 Revenue EBIT 28 Serendiv Hotel (SHOT) • Second Quarter Sales Decline, SHOT sales rose 88 percent (Q4) from the third quarter to 88 percent, with the • Serendiv hotel's share growth achieving top revenue growth of 5.9 percent, while • SHOT acquired 22 keys in its boutique villa space. Travel, inbound and air • revenues are lower than expected due to declining revenue from inbound's major account losses, while travel and air revenue remains lower than expected overall profitability • due to lower inbound performance and price pressures from airlines and OTAs Anantara Peace Haven: • shares continue to grow at 45% (76% in the fourth quarter). Revenue -3.0% EBIT -43.0% LTA Revenue FY2018 Revenue, Travel & While the decline • in airline shot companies is driven by inbound and outbound travel, Serendiv Hotels' revenue growth is • and the overall drop in profitability is mainly due to a poor performance of inbound 29. www.hemas.com Abimana • Ahimana is a spirit of sustainability that explains our vision for a sustainable and collaborative society, along with our spirit of people living and working together in • in line, and we have published a sustainability report that provides insight into the group's sustainability philosophy and initiatives consistent with the Global Reporting Initiative G4 Directive (GRI-G4) • Global Reporting Initiative. The community we belong to. 29 30. www.hemas.com AYATI • will be established at Ragama Kelaniya University School of Medicine, and •, Sri Lanka's largest private healthcare company, has led hemas to launch the first National Center for Excellence for Disabled Children • the first National Center for Excellence for Children with Disabilities, to bridge a huge gap in the national healthcare system. it can be fully integrated into our society. •The initiative solves the dominant burning state problem in this country by establishing a national centre of national excellence to provide medantic care to these children • the proposed 42,000 square foot AYATI Center, designed by renowned architect Tana Daswate, And the • spread across 1.5 acres in the north of Colombo Will serve as a hub connected with telemed healthcare in Sri Lanka and telemed healthcare in two or five regions of Sri Lanka. The initial phase is centered within the low resource area during 30 to 31. Confidentiality Agreement: The confidential information discussed in this announcement is used by the receiving party only for the purpose of fulfilling the receiving party's obligations, and for other purposes except for consent. Party disclosure. Hema Investor Relations: Phone: +94 11 4 731 731 (Ext. 1278) Email: ir@hemas.com Web: Hemas Holdings PLC Hemas House, 75, Braybrook Place, Colombo 2, Sri Lanka 31 31

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